

## 2603 Wireless Access Points and Ethernet RFP Q&A

Questions due by 3pm January 9, 2026

Answers will be posted by January 16, 2026

1. Section I, B1, Page 4 (Scope) **Manufacturer Substitution:** The RFP notes a current environment of Meraki/Fortinet. Will GCPL accept an alternative enterprise Wi-Fi 6/6E solution (e.g., Sophos) if the vendor can demonstrate comparable cloud management capabilities and a lower Total Cost of Ownership (TCO)?

**Answer:** GCPL will consider alternative enterprise Wi-Fi 6 or 6E solutions provided they meet or exceed all functional, security, performance, and management requirements outlined in the RFP. Proposals must demonstrate equivalent cloud-based management capabilities, integration with existing network infrastructure, enterprise support offerings, and a clearly documented total cost of ownership. GCPL reserves the right to evaluate equivalency based on overall technical fit, operational impact, and long-term supportability.

2. Section I, B1, Page 4 (General Info) **Wireless Survey:** The RFP mentions a "predictive wireless survey." Please confirm that a software-based predictive model (using floor plans) is sufficient for the proposal phase, rather than a requirement for a pre-bid onsite active survey.

**Answer:** For the proposal phase, a software-based predictive wireless survey using available floor plans is sufficient. An onsite active survey is not required prior to bid submission. GCPL may request validation or adjustment through onsite surveys during implementation, as needed.

3. Section I, B1, Page 7 **Cabling Pathways:** For the 10 new Cat6A drops at the Snellville branch, are there existing pathways/conduits available in the ceiling/plenum space, or should the vendor anticipate installing new J-hooks or support structures?

**Answer:** The 10 new Cat6A drops are split between GCPL Headquarters and the Lawrenceville location. The Lawrenceville location has an open-concept ceiling and will require the installation of J-hooks or other appropriate support structures. The Headquarters location utilizes a drop ceiling with existing support infrastructure, and additional support structures are not anticipated, though vendors should verify conditions during installation.